

Further expansion for pick-by-voice technology leader

EPG targets further LYDIA Voice growth with important new European hires

Voice picking innovator EPG has underlined its further global growth with two significant new European hires. Sascha Egner is Sales Director Voice Solutions, based out of the group's Aachen, Germany office, while Russell Holland joins the supply chain software specialist's increasingly impressive UK operation as Strategic Alliance Manager, Voice Solutions.

"We are delighted to welcome Sascha and Russell to the EPG family," enthuses Tim Just, CEO Voice Solutions. "We are a true technology leader enjoying phenomenal global growth – we are the number one voice solution on Android, and in the last 15 months alone, more than 25,000 voice users have made the switch from other voice solutions to LYDIA Voice. The calibre and expertise in voice and logistics technology that Sascha and Russell bring will help take us to even greater heights."

Faster, more accurate picking with LYDIA Voice

EPG's LYDIA Voice picking solution has been at the heart of the automation revolution in global warehouse logistics over the past decade, with customer numbers showing consistent upward growth and reporting productivity increases of 7-15% after switching from other voice systems to LYDIA Voice. The world's number one pick-by-voice solution on Android devices, LYDIA Voice speeds up and optimizes picking processes while slashing picking error numbers. It is easy to use, recognizes over 50 languages (including dialects) and requires no voice template training.

Consistently ahead of the pack, the latest LYDIA Voice 9 release is now capable of recognising multiple languages in parallel – a unique first in the voice market and a real game changer for multinational teams.

Completely hands-free and eyes-free, it gives manual pickers more freedom to pick quickly and accurately without the constant interruption, and potential distraction, of a hand scanner. Customers include some of the world's biggest and best-known names in retail, warehouse logistics and parcel delivery.

Proven technology and innovation expertise

With a Masters in Information Technology supported by 20 years at the cutting edge of logistics software optimization, Sascha Egener is ideally placed to lead the next stage of the EPG Voice Solutions sales journey. "I have a strong background in innovation, for instance in the fast-developing field of drone logistics," he reveals. "I recognize in EPG's voice packages that same appetite for innovation closely matched to precise customer needs and I'm very much looking forward to playing my part in taking it further with both existing and new clients."

A sales and marketing veteran in the supply chain sector, Russ Holland joins EPG after several years covering 24 European countries as Regional Sales Manager for Honeywell Voice Solutions, working with retailers and 3PLs in the delivery, implementation and management of voice picking systems. "It's exciting that EPG have continued to invest in LYDIA Voice to make it the best it can be as customer preferences and habits change," he comments. "I am thrilled to have this chance to work with everyone on the team towards even more future success."

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Photo descriptions:

1. Sascha Egener (left) and Russell Holland (right) joined the European sales team of EPG's Voice Solutions division this year.
2. Sascha Egener, Sales Director Voice Solutions at EPG.
3. Russell Holland, Strategic Alliance Manager of EPG.

EPG – Smarter Connected Logistics

EPG is a leading international provider for a comprehensive Supply Chain Execution Suite (EPG ONE™) and employs 900 people at 22 locations around the world. The company group provides its more than 1,600 customers with WMS, WCS, WFM, TMS and voice solutions to optimize logistics processes – from manual to fully automated logistics environments. EPG solutions cover the entire supply chain: From warehouse and road to ground and cargo handling solutions at airports. With the EPG AES™ Aviation Execution Suite, EPG offers an all-in-one solution for airport logistics and ground handling. Logistics consulting, cloud services, managed services and logistics training courses at the company's own academy round out the comprehensive list of solutions from EPG.

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