

# EPG ONE™

## CONTRACT AND BILLING (CnB)

More turnover and transparency with the finance and controlling system for the supply chain



### EPG ONE™ Contract and Billing

- ✓ More turnover: complete recording and invoicing of all services rendered at the correct price
- ✓ Smart contract management for documenting contract conditions with the customer, template and version management including change history and attachment function
- ✓ Service recording across the supply chain – via interface or mobile app
- ✓ Automated invoice creation with subsequent invoice check by the customer in the customer web portal
- ✓ Global supply chain billing dashboard: cost and service overview in real time for each customer and period

### THE CHALLENGE

The introduction of an ERP system is often considered initially as part of the consistent digitalisation of the finance and controlling processes. In particular in the heterogeneous environment of service provider companies, however, it quickly becomes clear that the standard functions of an ERP system are not suitable for the requirements in this field or only suitable to a limited extent. Individual adaptations may become necessary or supporting tools have to be used (e.g. Excel spreadsheets with import to the accounting system or ERP accounting module).

### CNB – THE GAME CHANGER FOR MORE TURNOVER AND TRANSPARENCY

EPG ONE™ Contract and Billing (CnB) is the finance and controlling system for the digital contract and invoicing management for all services within the supply chain. From structuring a contract to a continuous record of all services, contract allocation and automatic invoicing – this innovative finance solution offers powerful functions for all finance and controlling processes.

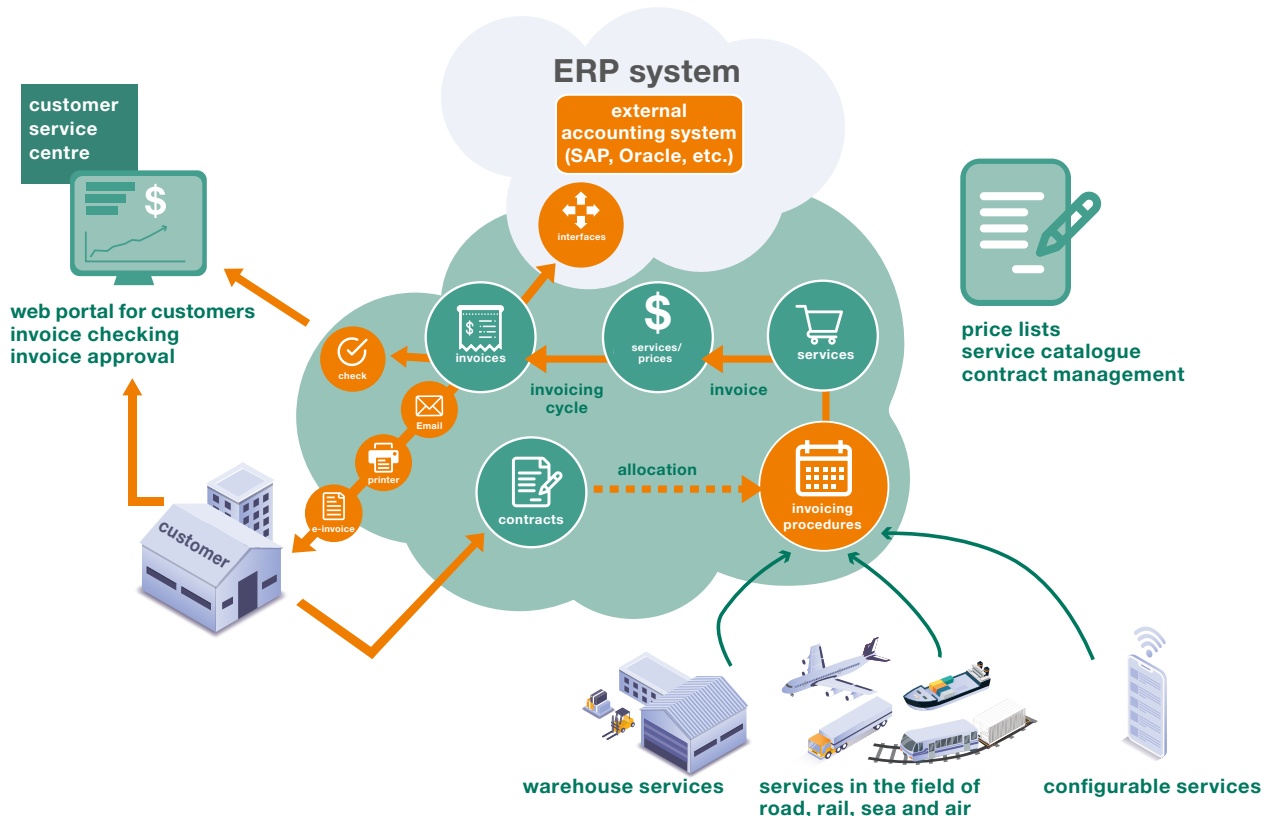
CnB perfectly bridges the gap between ERP and logistics, ensuring that all services under the agreed contracts are invoiced quickly and in full, and at the correct price. By using CnB, customers reduce the complexity within their ERP system because complex and expensive process adaptations are omitted.



# THE PERFECT INTERACTION OF CNB AND ERP

## Functional differences

CAPABILITIES	CnB	ERP
<b>Recording services (also mobile and/or voice-based)</b> - for all services that cannot be recorded automatically or with feeder systems - via mobile service recording app (CnB Mobile) - optionally also via voice input (Voice)		
<b>Catalogue of all services (inbound/outbound)</b> - from feeder systems (WMS, TMS, ERP) - individual special services (e.g. field service)		
<b>Accounting</b>	by the customer	
<b>Contract management</b> - manage all conditions - 360 degree view of all customers, suppliers and subcontractors	any contract type	work and service contracts
<b>Multi-language, multi-location, multi-currency capability</b> <b>Taking into account country-specific VAT handling</b>		
<b>Turnover/contribution-margin calculation</b> - integrated reports and dashboards - analysis through link to external BI systems		
<b>Customer web portal for invoice checks</b> - services can be displayed before invoicing - digital management of feedback and complaints down to the individual service level		
<b>Invoicing (pro forma invoice)</b>		
<b>Electronic invoice formats</b>		
<b>Management of credit note procedures</b> - check services provided by service providers without incoming invoice		
<b>Incoming invoice check</b> - electronic format template (e.g. SST service import)		
<b>Freight cost invoicing</b> - show customer-specific freight cost matrices (distance, size, weight, etc.) - work with various indices, e.g. cost of diesel, tolls - automatically calculating the freight costs - link to transport management systems (TMS) - service provider/end customer invoicing – both based on the same operative data		
<b>Benchmark analysis (existing customers/new customers)</b> - system support for preparing quotations by means of comparative calculations		
<b>Support for tender management</b> - create potential accounts - compare bids and different calculation scenarios		



#### Smart contract management:

- ✓ integrated contract template management
- ✓ fast and reliable documentation of additional services
- ✓ version management for contracts including change history, document management for SLAs
- ✓ approval workflow for a defined recipient group with email notification and commenting function



#### Recording services throughout the supply chain:

- ✓ over 500 services from logistics available
- ✓ recording of all services rendered
- ✓ warehouse services, e.g. goods receipt, transfers, order picking or packaging, as well as value-added services
- ✓ services in the road, rail, sea and air sectors, e.g. container unloading, returns, tolls, wait times and standstill times



#### Automated service processing:

- ✓ automatic contract allocation
- ✓ automatic calculation of the service prices
- ✓ integrated foreign currency management
- ✓ Weekend and overtime surcharges
- ✓ consideration of e.g. a price index clause for automatic price adaptations
- ✓ approvals for invoicing



#### Automated service invoicing:

- ✓ automated invoicing cycle
- ✓ audit-proof certified to IDW PS 880
- ✓ transparent and easy invoicing checks for customers in the web portal
- ✓ accelerated approval process for faster receipt of payments
- ✓ generation of invoicing documents for individual customers, with proof of service attached (PDF, email sending, electronic invoice formats)



## Advantages at a glance:

- ✓ **Higher return** through reliable invoicing processes – no service is forgotten
- ✓ **Automated service recording and allocation as well as invoicing** of all services actually rendered
- ✓ **Service recording** at the place of service delivery with the mobile app
- ✓ **Fewer customer complaints and queries** with transparent invoice checks in the customer web portal
- ✓ **Faster receipt of payments** by avoiding credit note, reversal and recalculation processes
- ✓ **Reduced complexity in the ERP process world** – no expensive adaptations required